Schedule of Fees & Charges Part 2

Stöcker Flughafen Lübeck GmbH & Co. KG

valid as of 01 April 2020
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Entry into force

The Schedule of Fees & Charges Part 2 enters into force on 01 April 2020, replacing the previous Catalogue of Special Ground Handling Services.

Lübeck, April 2020

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Prof. Dr -Ing Jürgen Friedel
Managing Director of Stöcker Flughafen GmbH & Co. KG
List of Changes

<table>
<thead>
<tr>
<th>Revision number</th>
<th>Revision date</th>
<th>Revised by (name, department)</th>
</tr>
</thead>
<tbody>
<tr>
<td>01</td>
<td>01 April 2020</td>
<td>Claas Brauner, Operations</td>
</tr>
<tr>
<td>02</td>
<td>10 April 2020</td>
<td>Liliana Ferreira, Passage, Layout</td>
</tr>
</tbody>
</table>
1 General Terms and Conditions; Notes

Stöcker Flughafen GmbH & Co. KG (hereinafter “SFG”) levies airport charges in line with this Schedule of Fees & Charges and subject to the following terms and conditions of business. The Liable Party for fees and charges shall be the aircraft operator or alternatively the pilot. The Liable Party shall ensure that SFG has available all information necessary for the orderly billing of fees and charges. Should the aircraft operator be unknown, SFG reserves the right to determine this information and to add the cost for doing so, plus an administration charge, to the invoiced amount.

Even after accepting an order, SFG reserves the right to cancel the order or, not carry out or to discontinue the order when its capacities, in terms of personnel, equipment or vehicles, are otherwise fully used as a result of other obligations within the scope of operational service requirements. The same shall also apply in cases where force majeure, industrial action or natural catastrophe makes the provision and/or the continuation of services ordered impossible.

Services carried out that are included not in this Schedule of Fees & Charges shall be charged separately.

For questions and flight or catering registrations, please contact our OPS:

Lübeck Handling
Stöcker Flughafen GmbH & Co. KG
Tel: +49 451 58 301 99
Fax: +49 451 58 301 23
ops@flughafen-luebeck.de
2 Fees and Charges for Handling Services

For handling services provided within published operating hours, as catalogued below, the specified fee is to be paid, plus statutory Value Added Tax. The handling charge is not in anyway influenced by the provision of handling personnel, vehicles and equipment by the airline without prior agreement or by the reduction or elimination of aspects of handling effort as a consequence of low load factor or any other cause outside of the airport operating company’s control.

A landing or take-off outside of operating hours will be subject to a surcharge of 25% on the basic charges for ground handling services.

Flights which serve as ferry flights in one direction are subject to a reduced rate amounting to 50% of the basic charges for the direction in question.

2.1 Fees and Charges for Basic Ground Handling Services

<table>
<thead>
<tr>
<th>Handling charge</th>
<th>Seat</th>
<th>€ 4.30</th>
</tr>
</thead>
</table>

Basic services included in Handling Charge:

- Monitoring of handling processes – ramp handling
- Marshalling of aircraft, placement and removal of chocks, securing and releasing landing gear
- Transporting baggage in both directions between terminal and aircraft
- Handling baggage in baggage handling area
- Single loading and unloading of aircraft
- Provision of mobile stairways
- Ground power supply for max. 60 minutes inclusive

2.2 Fees and Charges for Basic Passenger Handling Services

<table>
<thead>
<tr>
<th>Passenger handling</th>
<th>Seat</th>
<th>€ 3.80</th>
</tr>
</thead>
</table>

Basic services included in Passenger Service:

- Check-in, including counter rental
- Boarding gate handling
- Passenger information
- Calculation and billing for excess baggage
- Assistance for UMs and MAAS etc.
- Supervision of passenger handling
2.3 Fees and Charges for Basic Operations Services

<table>
<thead>
<tr>
<th>Operations</th>
<th>Process</th>
<th>€ 75</th>
</tr>
</thead>
<tbody>
<tr>
<td>Compilation and provision of data for flight documents</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Production of cargo documents</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Production of load and trim sheets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Coordination of all activities during ground time</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Transmission of post-departure message</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contact to airlines in event of irregularity</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Compilation of flight weather data and NOTAMS</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Movements via SITA</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- Handling of irregularities
- Baggage tracing
- Preparation and post-processing of flights
3 Fees & Charges for Special Services

The services listed below are carried out upon request, provided the prerequisites are fulfilled. There is no legal entitlement to the provision of these services, unless a contractual obligation is in place. Services carried out that are not included in this Catalogue shall be charged separately.

The minimum charge unit for special services is the calculation unit listed. Except where otherwise specified, billing is per unit or part thereof. Special services requested but not used shall be charged at 20% of the basic charge. This catalogue is subject to change and addition.

3.1 Special Ground Handling Services

3.1.1 Ground power

GPU 115V / 28V ½ hr € 40.00
Cabin pre-heating incl. GPU ½ hr € 50.00

3.1.2 Mobile stairways for passengers

Small stairway 2.0–3.5 m ½ hr € 40.00
Large stairway 3.0–5.5 m ½ hr € 40.00

3.1.3 Engine start assistance (jump starting)

Airstarter ½ hr € 110.00

3.1.4 Baggage loading aids

Baggage conveyor system ½ hr € 40.00
Forklift ½ hr € 40.00
E-trolley ½ hr € 30.00

3.1.5 Aircraft towing / push-back

Aircraft < 3.0 T Process € 15.00
Aircraft > 3.0 T Process € 30.00
Aircraft > 30.0 T Process € 70.00
Aircraft > 60.0 T Process € 100.00
### 3.1.6 Toilet service

| Aircraft < 5.7 T | Process | € 35.00 |
| Aircraft > 5.7 T | Process | € 55.00 |
| Fresh water     | Litre   | € 0.25  |

### 3.1.7 Supply of fresh water

| Aircraft < 5.7 T | Process | €35.00 |
| Aircraft > 5.7 T | Process | €55.00 |
| Fresh water     | Litre   | € 0.25 |

### 3.1.8 Aircraft cabin cleaning

on request

### 3.1.9 Aircraft exterior cleaning

| Aircraft exterior cleaning < 2T MTOW (self-service) | Process | € 15.00 |

### 3.1.10 Aircraft de-icing

| De-icing vehicle < 30 T | Process | € 100.00 |
| De-icing vehicle > 30 T | Process | € 300.00 |
| Hot water              | Litre   | € 0.35  |
| De-icing fluid         | Litre   | € 3.50  |

### 3.1.11 Fire brigade

| On-site deployment per fire brigade vehicle | ½ hr | € 75.00 |

### 3.1.12 Other Services

| Waste disposal (passenger aircraft) | Process | € 20.00 |
| Waste disposal (GAT)               | Process | € 5.00  |
| Oil binder incl. disposal          | Kg      | € 5.00  |
| Warning lights (MTOW > 3T)         | Process | € 15.00 |
3.2 Special GAT Services

Baggage handling Item € 5.00
Operations services, aircraft < 10T MTOW Process € 50.00
Operations services, aircraft > 10T MTOW Process € 75.00

4 Hangar Charge

4.1 Hangar Usage

<table>
<thead>
<tr>
<th>Weight Range</th>
<th>Duration</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>&lt; 1000 Kg</td>
<td>24 hrs</td>
<td>€ 10.00</td>
</tr>
<tr>
<td>1001 – 2000 Kg</td>
<td>24 hrs</td>
<td>€ 15.00</td>
</tr>
<tr>
<td>2001 – 3000 Kg</td>
<td>24 hrs</td>
<td>€ 20.00</td>
</tr>
<tr>
<td>3001 – 4000 Kg</td>
<td>24 hrs</td>
<td>€ 30.00</td>
</tr>
<tr>
<td>4001 – 5000 Kg</td>
<td>24 hrs</td>
<td>€ 40.00</td>
</tr>
<tr>
<td>5001 – 6000 Kg</td>
<td>24 hrs</td>
<td>€ 50.00</td>
</tr>
<tr>
<td>6001 – 7000 Kg</td>
<td>24 hrs</td>
<td>€ 60.00</td>
</tr>
<tr>
<td>7001 – 8000 Kg</td>
<td>24 hrs</td>
<td>€ 70.00</td>
</tr>
<tr>
<td>8001 – 9000 Kg</td>
<td>24 hrs</td>
<td>€ 80.00</td>
</tr>
<tr>
<td>9001 – 10000 Kg</td>
<td>24 hrs</td>
<td>€ 90.00</td>
</tr>
</tbody>
</table>

4.2 Bringing Aircraft into Hangar

Aircraft < 3.0 T MTOW Process € 15.00
Aircraft > 3.0 T MTOW Process € 30.00

Aircraft may only be brought into a hangar by airport personnel.
5 Catering

5.1 Catering for scheduled and charter flights

on request

5.2 Catering GAT

<table>
<thead>
<tr>
<th>Basic price (incl. delivery)</th>
<th>Passenger</th>
<th>€ 15.00</th>
</tr>
</thead>
<tbody>
<tr>
<td>Food</td>
<td>according to cost/work &amp; quantity</td>
<td></td>
</tr>
<tr>
<td>Beverages</td>
<td>according to cost/work &amp; quantity</td>
<td></td>
</tr>
<tr>
<td>Coffee</td>
<td>Litre</td>
<td>€ 15.00</td>
</tr>
<tr>
<td>Hot water</td>
<td>Litre</td>
<td>€ 5.00</td>
</tr>
<tr>
<td>Ice cubes</td>
<td>Kg</td>
<td>€ 5.00</td>
</tr>
<tr>
<td>Washing of dishes</td>
<td>Process</td>
<td>€ 15.00</td>
</tr>
</tbody>
</table>

Please note that catering orders can only be accepted 24 hours or more before the planned departure.
6 Hotel Reservations

Lübeck Airport has three partner hotels with special rates in Lübeck. Feel free to contact us if interested. We charge an administration fee of € 10.00 for hotel reservations.

6.1 Partner Hotels

- Atlantic Hotel Lübeck
- Holiday Inn Lübeck
- Motel One Lübeck

7 Car Hire

Lübeck Airport will gladly assist with hire car reservations. Feel free to contact us if interested. We charge an administration fee of € 10.00 for hire car reservations.

7.1 App2drive

Lübeck Airport is a service point for App2drive, a car-sharing company with vehicles at many German airports. Depending on reservations, various vehicle categories are available. You can book the most economical rate with us, or you can set up your own account, allowing you to book App2drive cars anywhere in Germany at any time.

8 Training and Security Passes

8.1 Online Training

- Aviation security pursuant to Aviation Security Act chapter 11.2.6 Process € 50.00
- Safety pursuant to EASA Process € 20.00

8.2 Airport Security Passes

- Airport Security Pass Item € 42.02
- Replacement of lost Airport Security Pass Item € 42.02
9 **Due Date**

All charges arising from this Schedule of Fees & Charges are to be paid in euros in cash, by EC card or by credit card. An exemption can only be granted when the customer has made an advance payment. In special cases, subject to prior agreement with the airport operator, charges may be paid later on invoice. Invoicing shall take place after the service has been provided. Invoices are to be paid without deduction in EUROS to one of the airport operator’s bank accounts. In the event of late payment, the airport reserves the right to levy interest for late payment of 8 percentage points above the base rate at the time, in accordance with Article 247 of BGB (“German Civil Code”), and where appropriate to require advance payment in future.

10 **Value Added Tax**

All charges and fees count as charges (“Entgelte”) in respect of Article 10, Paragraph 1 of the Umsatzsteuergesetz (“Value Added Tax Act”). The legal person liable for the charge is therefore liable for Value Added Tax, insofar as no exemption according to the provisions of the Umsatzsteuergesetz is applicable.

11 **Liability**

The customer (airline, aircraft operator or the person making use of the aircraft) shall be liable to the airport operator for all damages to person and property caused by the behaviour of the customer or the customer’s employees and other assistants or representatives during the fulfilment of ordered services.

The airport operator shall not be liable for damage to property arising from or in connection with the provision of requested services or from the provision of equipment, tools and facilities, except where such damage is caused by the negligent or wilful action of the airport operator or its employees or other assistants. This shall also apply in cases where the airport operator assumes responsibility for the care of items of property when such assumption of responsibility is not essential to the provision of the requested service or when an alternative safe storage of the item(s) is available to the customer.

The customer (airline, aircraft operator or the person making use of the aircraft) indemnifies the airport operator against all claims lodged by third parties in association with the provision of services requested, except where these claims arise as a result of the negligent or wilful action of the airport operator or its employees or other representatives or assistants.

12 **Place of Fulfilment & Competent Jurisdiction**

Any contractual relationship arising between SFG and the airline or the person liable for charges shall be subject exclusively to the laws of the Federal Republic of Germany.
This Schedule of Fees & Charges is published in the German and English languages. In the case of any dispute, the German text alone is binding.

The place of fulfilment and competent jurisdiction is Lübeck, Germany.

Should any part of this Schedule of Fees & Charges be ineffective in law, this shall not make the rest of the Schedule of Fees & Charges ineffective. Legal persons liable for charges not resident in the Federal Republic of Germany with whom the airport has a long-term business relationship are required to nominate a person or representative, resident in the Federal Republic of Germany, who is authorised to accept service of documents. The same shall apply when the legal person liable for charges relocates its official residence outside the Federal Republic of Germany after the commencement of the business relationship.